



EFFECTIVE TEAM DEVELOPMENT

Build a Winning Team

Involves the development of every level of an organization
Identifies the bedrock of an organization
Focuses on validity and future success of the organizational strategy
Identifies competitive advantage and future strategy
Develops the pathway to organizational excellence
Focuses on an organization's multifaceted source of energy

Participants: Key Individual Contributors & Teams
Standard Curriculum: Kick-off plus 5- 1.5 to 2 Hour Sessions
Custom Curriculum: Add Goal Setting & Communications or Other
Schedule: Custom

Each Session:

Provides action-oriented exercises to produce results.
Offers innovative ideas which can be put into action immediately.
Provides measurable results through behavior change.
Provides tracking methods to move you toward your goals.

One: Your Potential for Personal Leadership

Building On Current Strengths
The Rewards of Leadership
Your Untapped Potential
Self Image
Self Motivation
Goal Direction

Two: Motivation Through Attitudes and Habits

Satisfying Needs
The Exchange System
Traditional Approaches to Motivation
Motivation Through Attitudes and Habits
Altering Attitudes and Habits
Dealing with Demotivators

BLUEPRINTS FOR SUCCESS

PO Box 19728
Reno, Nevada 89511

Phone
775.826.8282

info@strategicessentials.com
www.strategicessentials.com

Managing Partner for
Leadership Management International

EFFECTIVE TEAM DEVELOPMENT

Build a Winning Team

- 2 -

Three: Building a Winning Team

Building a Winning Team
The Slight Edge
Personal Rewards
The Team Environment Wheel

Four: Improving Productivity Through Communication

Time for Communicating
Empathy in Communication
Clarifying with Effective Questions
Listening for the Total Message
Tips for Speed Reading
Writing for Maximum Impact
Communicating with Groups

Five: Increasing Productivity of the Team

Sharing and Communicating Goals
Creating a Learning Environment
Developing and Coaching Self-Directed Work Teams
Positive Expectancy
Strategies and Methods for Training
Efficient Procedures
Productive Meeting Strategies
Celebrating Your Success
The Productivity Challenge